

CANNON BUILDING 861 SILVER LAKE BLVD., SUITE 203 DOVER, DELAWARE 19904-2467

STATE OF DELAWARE
REAL ESTATE COMMISSION

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PUBLIC MEETING MINUTES: REAL ESTATE COMMISSION SUBCOMMITTEE

MEETING DATE AND TIME: Thursday, November 8, 2018 at 9:30 a.m.

PLACE: 861 Silver Lake Boulevard, Dover, Delaware

Conference Room A, Second Floor of the Cannon Building

MINUTES FOR APPROVAL December 13, 2018

MEMBERS PRESENT

Nikki Lane, Professional Member, **Chairperson** Lynette Scott, Professional Member Randy Marvel, Professional Member Nora Martin, Professional Member Jason Giles, Professional Member

DIVISION STAFF/ DEPUTY ATTORNEY GENERAL

Eileen Kelly, Deputy Attorney General Alison Warren, Administrative Assistant III

ALSO PRESENT

Andy Taylor, Esquire Bobbie Slagle GR Meyers

CALL TO ORDER

Ms. Lane called the meeting to order at 10:11 a.m.

REVIEW OF MINUTES

The subcommittee reviewed the September 13, 2018 meeting minutes. Ms. Scott made a motion, seconded by Ms. Martin, to approve the minutes as written. By unanimous vote, the motion carried.

UNFINISHED BUSINESS

Discussion to Update Regulations.

The commission subcommittee discussed the following rule changes:

Can team members be licensed under different brokers? The task force recommendation: team members would work under the direct supervision of the same broker and be licensed under them as well. Ms. Kelly will add this recommendation to the draft regulations.

The subcommittee discussed the brick and mortar office policy. How do other states regulate brick and mortar vs. virtual real estate companies? Ms. Kelly will research this topic for the next meeting.

Advertising - Mr. Taylor reviewed the previous discussion and decision. Advertising shall include the brokerage organization name in greater size and visibility than the team name.

Team Leader - it was decided that the sub-title and requirements for team leader is not necessary, the broker is ultimately responsible for the team members.

Team Name discussion – the name is required to have words such as team, group in it. A single licensee is prohibited from using team, group, etc. The name cannot contain the word Realty.

The rules listed below were recommended to be reviewed at the next meeting: Broker Supervision –29.19.D.1.3.2 Code of Ethics – 8.4.1 Crimes List

PUBLIC COMMENTS

There were no public comments

NEXT SCHEDULED MEETING

The next meeting will be held on December 13, 2018 at 9:30 a.m. in Conference Room A, 861 Silver Lake Boulevard, Suite 203, Dover, DE

ADJOURNMENT

There being no further business before the Commission. The meeting adjourned at 10:54 a.m.

Respectfully submitted,

Alison Warren

Alison Warren

Administrative Assistant

The notes of this meeting are not intended to be a verbatim record of the topics that were presented or discussed. They are for the use of the Board members and the public in supplementing their personal notes and recall for presentations.

Delaware Real Estate Commission Minutes – December 4, 2018, 2018